

### Wine:

### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 2002. The denominator represents the total number of TEU shipped, by carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2002.

### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2002. Source: PIERS, April 2002.

#### Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### **Ocean Rates**

Ocean rates are applicable for June 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: I through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1.000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: April 2002

Month\Year 63.5 \ 217.6

11211011/12011 00:0 (21	7.0							Surcharg	es:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec AR	B Cotton	R. S	Size	ContainerRate
Hapag-Lloyd	69%	69%	24 Days	\$474 <sup>16</sup>	\$264	\$40		\$500					\$7,914
OOCL	11%	6%	24 Days	\$474 <sup>16</sup>	\$264	\$40		\$500					\$7,914
Maersk-SeaLand	8%	16%	29 Days	\$474 <sup>16</sup>	\$264	\$40		\$500					\$7,914
NYK Line	8%	2%											
Mexican Line	2%	2%											
Star Shipping	2%	2%	26 Days	\$1,050	\$264	\$40		\$500					\$1,854
P&O Nedlloyd	1%	2%	24 Days	<u> </u>		•							
Evergreen	1%	0%	25 Days										

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rate \$7,776

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: April 2002

Month\Year 2.0 \ 8.5

Month\Year 2.0\8.5								Surcharg	ges:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	50%	35%	20 Days	\$1,450	\$50	\$40							\$1,540
Evergreen	25%	6%	25 Days										
Maersk-SeaLand	25%	6%	24 Days	\$720				\$105					\$825
Senator	0%	35%	22 Days										
Hanjin	0%	12%	26 Days	\$720	\$40	\$40							\$1,640
Hapag-Lloyd	0%	6%		\$2,100									\$2,100

Average Container Rate \$1,302

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L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: April 2002

Month\Year 2.3 \ 36.5

,								Surcharg	ges:		-	
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	ContainerRate
APL	43%	60%	12 Days	\$3,014	\$40	\$40						\$3,094
MOL	43%	11%	12 Days	\$1,405	\$50	\$40						\$1,495
Hyundai	7%	7%	12 Days	\$2,010	\$50							\$2,060
Hanjin	6%	16%	12 Days	\$1,600	\$50	\$40						\$1,690
Maersk-SeaLand	0%	4%	15 Davs	\$700								\$700

Average Container Rate \$2,248

L.A./L.B./Oakland Ports To Colon, Panama

Wine

Monthly Market Share For: April 2002

Month\Year 2.0 \ 14.5

2.0 ( ) 1.0								Surcharg	es:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF (	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	86%	9 Days	\$2,285		\$40							\$2,325
CSAV	0%	7%											
Evergreen	0%	7%	15 Days										

Average Container Rate \$2,325

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L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: April 2002

Month\Year 350.5 \ 1,165.9

Wionini Tear 350.5 \ 1	,165.9							Surcharg	ges:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	86%	77%	24 Days	\$457 <sup>16</sup>	\$264	\$40		\$500					\$7,659
Senator	14%	22%											

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rate \$7,659

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: April 2002

Month\Year 4.5 \ 24.9

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	22%	31%	15 Days	\$1,241	\$192	\$40							\$1,473
Maersk-SeaLand	22%	24%	14 Days	\$700									\$700
APL	22%	4%	14 Days	\$2,240	\$50	\$40							\$2,330
NYK Line	11%	4%	13 Days										
P&O Nedlloyd	11%	4%	13 Days										
Yang Ming	11%	2%	16 Days										
CMA-CGM	1%	0%											
OOCL	0%	28%	13 Days	\$1,407	\$50	\$40							\$1,497

Average Container Rate \$1,501

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: April 2002

Month\Year 10.9 \ 34.9

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								Surcharg	ges:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	64%	63%	14 Days	\$1,750	\$140	\$40							\$1,930
NYK Line	12%	7%	12 Days										
Yang Ming	10%	9%	14 Days	\$500	\$50	\$40							\$590
Wan Hai	5%	14%	17 Days	\$400									\$400
Norasia	5%	3%											
Maersk-SeaLand	5%	1%	13 Days	\$560				\$174					\$734
OOCL	0%	3%	13 Days										

Average Container Rate \$1,618

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K Line

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

0%

3%

Wine

Monthly Market Share For: April 2002

20 Days

Month\Year $4.0 \setminus 15.0$								Surcharg	ges:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	63%	80%	25 Days										
MOL	25%	7%	22 Days										
CMA-CGM	13%	10%		\$855									\$855

Average Container Rate

\$855

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L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: April 2002

 $Month \ Year \ 218.5 \ \ 795.0$ 

17101111   1 Car 2   10.0 \ 7	33.0					S	Surcharg	res:			
Carrie	Market Share	Market Share	Transit Time	Ocean Rate BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	51%	36%	29 Days	\$474 <sup>16</sup> \$264	\$40		\$375				\$7,789
Hapag-Lloyd	25%	24%	29 Days	\$474 <sup>16</sup> \$264	\$40		\$500				\$7,914
Maersk-SeaLand	12%	25%	27 Days	\$474 <sup>16</sup> \$264	\$40		\$500				\$7,914
Evergreen	9%	11%	29 Days	\$1,400 <sup>21</sup>							\$1,400
OOCL	3%	1%	29 Days								
NYK Line	1%	0%	29 Days	\$474 <sup>16</sup> \$264	\$40		\$500				\$7,914
Star Shipping	0%	3%		\$1,050 <sup>21</sup> \$264	\$40		\$500				\$1,854

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rate \$7,250

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<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: April 2002

Month\Year  $3.7 \setminus 31.3$ 

Month $Y$ ear $3.7 \setminus 31.3$								Surcharg	ges:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
OOCL	55%	70%	17 Days										
MOL	18%	17%	21 Days	\$2,130	\$50	\$40							\$2,220
Hapag-Lloyd	14%	3%	18 Days	\$1,880									\$1,880
Hvundai	14%	2%	27 Davs	\$2.130	\$50								\$2.180

Average Container Rate \$2,108

L.A./L.B./Oakland Ports To Sydney, Australia

Market

Market

Wine

Monthly Market Share For: April 2002

**Transit** 

Month\Year  $0.5 \setminus 3.5$ 

	Surcharge	es:				
CA E	THE	CEC D	4.0.0	G # P	a.	
CAF	ТНС	CFS Rec	AKB	Cotton R.	Size	ContainerRate

Carrie	Snare	Snare	Time	Ocean Kate	BAF	CHASSIS	CAF	THC	CFS Rec ARB	Cotton R.	Size	ContainerKate
OOCL	100%	57%	28 Days	\$4,200	\$79			\$26				\$4,669
P&O Nedlloyd	0%	29%	28 Days	\$4,886		\$40		\$650				\$5,576
FESCO	0%	14%		\$3,220			16%		\$350			\$4,085

Average Container Rate \$4,669

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Wine

Monthly Market Share For: April 2002

Month\Year  $70.2 \setminus 261.3$ 

Surcharges:

	Market Share	Market Share	Transit Time	Ocean Rate	ğ								
Carrie					BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	41%	18%	9 Days	\$1,500	\$50	\$40							\$1,590
OOCL	24%	41%	11 Days	\$875	\$50	\$40							\$965
Hyundai	7%	14%	10 Days	\$1,440	\$50								\$1,490
Yang Ming	5%	3%	10 Days										
Hapag-Lloyd	5%	2%	13 Days	\$184 <sup>16</sup>			43%					20 KT	\$5,262
NYK Line	4%	3%	10 Days	\$1,250	\$50								\$1,300
K Line	3%	3%	9 Days	\$2,900	\$112	\$40							\$3,052
Senator	3%	3%	9 Days										
Maersk-SeaLand	3%	1%	10 Days	\$850									\$850
P&O Nedlloyd	2%	2%	11 Days										
APL	1%	7%	10 Days	\$183 <sup>16</sup>	\$3 <sup>1</sup>	<sup>6</sup> \$40	39%	\$26 <sup>16</sup>	5			15 KT	\$4,291
COSCO	1%	1%	10 Days	\$1,300	\$140								\$1,440

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rate \$1,659

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L.A./L.B./Oakland Ports To Xingang, China

Wine

Monthly Market Share For: April 2002

Month\Year 1.0 \ 3.5

								Surcharg	res:				
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	57%	22 Days										
Yang Ming	0%	29%	21 Days										
COSCO	0%	14%		\$1,600	\$50								\$1,650

Average Container Rate

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: April 2002

Month\Year 286.2 \ 650.1

		Surcharges:											
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	74%	74%	26 Days	\$4,050	\$264	\$40		\$500					\$4,854
NYK Line	14%	9%	26 Days	\$457 <sup>16</sup>	\$264	\$40		\$500				15 KT	\$7,659
P&O Nedlloyd	9%	15%	26 Days	\$457 <sup>16</sup>	\$264	\$40		\$375					\$7,789
Mexican Line	2%	2%											

<sup>16</sup> Rate is calculated per KT not by container.

Average Container Rate \$5,532

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